



## CYCLE & CARRIAGE BINTANG BERHAD

### Quarterly Announcement for the fourth quarter ended 31st December 2014

#### Highlights

- Unit sales up 28% with strong demand for new models
- Net profit of RM10.3 million
- No dividend recommended

“Trading performance is expected to remain similar in 2015, while overall results should benefit from dividend income if declared by MBM.”

#### Alex Newbigging

Chairman

13th February 2015

#### Results

	Year ended 31st December		
	2014 RMm	2013 RMm	Change %
Revenue	922.5	645.0	+43
Net profit:			
(a) Mercedes-Benz operations	10.3	(7.0)	nm
(b) Dividend income	-	11.2	-100
	10.3	4.2	+144
Net profit attributable to shareholders	10.3	4.2	+144
	Sen	Sen	
Earnings per share	10.26	4.21	+144
	As at 31.12.2014 RMm	As at 31.12.2013 RMm	
Shareholders' funds	208.4	198.1	+5
	RM	RM	
Net asset per share	2.07	1.97	+5

nm – not meaningful

*The results for the financial years ended 31st December 2014 and 31st December 2013 were audited.*

## **CYCLE & CARRIAGE BINTANG BERHAD**

### **Quarterly Announcement for the fourth quarter ended 31st December 2014**

#### **Overview**

The Group achieved an improved sales performance for the year following good demand for new models, despite supply constraints. The financial results also showed some improvement, but were impacted by low margins on older models.

#### **Performance**

The Group's revenue for the year ended 31st December 2014 increased by 43% to RM922.5 million. Net profit of RM10.3 million was recorded by the Mercedes-Benz trading operations, compared to a net loss of RM7.0 million in the previous year. The net profit for the Group was RM10.3 million, compared to RM4.2 million in the previous year, which had included the benefit of accrued dividend income from Mercedes-Benz Malaysia ("MBM").

No dividend income has been accrued on the Group's investment in MBM in 2014, in accordance with the revised terms of the joint venture agreement with Daimler AG. Dividend income will only be recognised going forward when dividends are declared by MBM to Daimler AG.

Mercedes-Benz passenger car unit sales were 28% higher than last year, benefiting from good demand for new models, particularly the S-Class and CLA-Class, although supply remained constrained. Severe margin pressure on the key E-Class and outgoing C-Class continued to impact the Group's performance. The after-sales division performed satisfactorily.

The Board did not declare an interim dividend in 2014 and is not recommending a final dividend for the financial year ended 31st December 2014 (2013: Nil).

The Group is entering a phase of significant investment in upgrading its existing facilities to new Mercedes-Benz global dealer standards, as well as a limited network expansion.

#### **People**

I would like to thank all our people for their dedication and hard work during these challenging times. I also wish to thank our customers, shareholders and business partners for their continued support.

#### **Prospects**

The trading performance is expected to remain similar in 2015, while overall results should benefit from dividend income if declared by MBM.

#### **Alex Newbigging**

Chairman

13th February 2015